



THE LATEST INSIGHTS ON INSURANCE

Get the latest news and professional insights from our expert actuarial consultants. Check out the [Perr&Knight blogs for more >](#)

RECENT BLOG POSTS



THREE KEY CHANGES IN CALIFORNIA'S PROPOSED FILING REGULATIONS

The California Department of Insurance ("CDI") announced proposed regulatory rule changes that will impact the rate application approval process. These changes are part of the CDI's Sustainable Insurance Strategy. Get insights on the three key changes and its impacts on California insurers in this blog.

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WORKERS' COMPENSATION PRICING – ARE YOU DOING ENOUGH?

In today's fast-paced, digital world, there are more options than ever for employers to purchase their Workers' Compensation ("WC") insurance. With so many options available for employers to shop for WC coverage, it is more important than ever for insurance programs to have competitive pricing structures and for insurance providers to proactively monitor their WC programs.

[READ MORE >](#)



LESSONS FROM THE SUPER BOWL: WHY INSURANCE PRODUCTS FAIL (AND FOUR TOOLS TO AVOID THE SAME FATE)

With so many variables, determining accurate indemnity costs is extremely challenging. Even with a statistically significant set of reliable data anticipated to be predictive of future events, actuarial estimates are exactly that: estimates. Here are some of their insights into why insurance products fail – and how your organization can sidestep costly consequences.

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SPECIAL ANNOUNCEMENTS

Join us on March 21st at 11:00am ET for PC360's webinar "The Future of Carrier Compliance Management," featuring panelist Scott D. Whitaker, Perr&Knight's Director, Product Design. Scott will be joining a veteran panel of insurance experts to discuss the latest trends in carrier compliance, data visibility and other industry hot topics. [Click here](#) to register!!



Upcoming...

Auto Insurance Report (AIR) Annual Conference

Perr&Knight's Managing Principal Scott Knight and Consulting Actuary Mitch Paden will be in attendance at AIR's 2024 Annual Conference, April 14-16 at the Waldorf-

Astoria Monarch Beach Resort in Dana Point, CA. **Scott** and **Mitch** will be looking to reconnect with old colleagues and network with new ones. If you are planning on being in attendance, make sure to reach out to Scott or Mitch in advance to set up some time to chat– see you there!

Inaugural Workers Compensation Symposium, hosted by PCRB and DCRB

Robert Cericola, Perr&Knight's Principal and Director, Insurance Technology Consulting will be in attendance at the Inaugural Worker's Compensation Symposium, hosted by PCRB and DCRB on April 18th at Convene City View in City Center, PA. We are excited to be attending this inaugural event–Reach out to **Robert** in advance to book some time to chat.

The IRES Foundation's National School on Market Regulation

Perr&Knight is proud to be a Platinum Sponsor of the IRES Foundation's National School on Market Regulation, April 21-23 at the Hilton La Jolla, Torrey Pines, CA.

Perr&Knight's Director of Product Design and IRES Foundation Board of Directors member Scott Whitaker, also Chair of the Agenda Committee for the 2024 School, will be in attendance and participating in two presentations at this unique educational event:

If you are planning on being in attendance, make sure to attend Scott's panels, and/or reach out to **Scott** in advance to set up some time to chat– see you there!



Welcoming Our New Team Members

We are thrilled to announce that we have new team members who have joined Perr&Knight.

Join us in welcoming:

Darleen Ademba, Actuarial Consultant
Mark Cunningham, Actuarial Consultant

We are celebrating a promotion:

Kristina Carmichael, Product Design Consultant

[MEET OUR TEAM >](#)

HELPFUL RESOURCES



Life and A&H Product Planning 2024

Whether you are planning to enter, expand, or update your Life, A&H, Pet, and Travel insurance products in 2024, now is the time to get started.

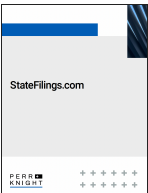
[DOWNLOAD THE GUIDE](#)



Perr&Knight Compliance

This guide will help you understand how to minimize or limit damages to property and casualty insurance entities with Perr&Knight's compliance & operational assessments / training ("COAT") services.

[DOWNLOAD THE GUIDE](#)



StateFilings.com – By the Numbers

- 20+ Years in Use
- 9 Years Licensed to Insurance Carriers
- 3 of Top 10 and 8 of Top 40 P&C Carriers License StateFilings.com
- 1,000,000+ Filings Processed on StateFilings.com
- 20% of All P&C Filings Submitted Through SERFF in 2023 Were Processed Using StateFilings.com

[DOWNLOAD THE GUIDE](#)



Product Expansion

Global market instability and fierce competition are prompting insurers to consider product expansion as the primary driver of profitability. In order to increase revenue and improve market positioning, insurers must expand existing product portfolios to encompass new lines of business, geographies and distribution channels.

[DOWNLOAD THE GUIDE](#)



From Concept to Reality

Whether you're an established carrier or you are entirely new to the insurance market, Perr&Knight is your first stop and primary resource to convert your idea into a competitive, compliant and profitable product.

[DOWNLOAD THE GUIDE](#)



WE ARE HIRING

We encourage independent thinking and creative problem-solving in a supportive environment where your skills can shine. Browse our list of open positions and submit your resume today.

[VIEW CURRENT OPENINGS](#)



ABOUT PERR & KNIGHT

Founded in 1994, Perr&Knight provides insurance consulting and software solutions to the property & casualty and life, accident & health industries. Services include actuarial consulting, product development, insurance policy and forms consulting, regulatory compliance, compliance and operational assessments/training, state filings, licensing, technology consulting, statistical reporting, data services, predictive analytics, and bureau monitoring & maintenance. Software includes StateFilings.com, the leading cloud-based state filings management solution. With offices in Santa Monica, Boca Raton, Cincinnati, and the New York metropolitan area, and with more than 150 insurance professionals including 30+ credentialed actuaries, Perr&Knight is among the largest independent actuarial and insurance consulting firms in the United States.

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