



## THE LATEST INSIGHTS ON INSURANCE

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### RECENT BLOG POSTS



#### EMPOWERING INSURANCE CARRIERS AND PROGRAM MANAGERS WITH STATEFILINGS.COM

In the contemporary insurance landscape, insurance carriers are often looking to expand into niche or specialized markets without needing to develop their own in-house expertise. However, often they lack the skill set, distribution networks, and/or local knowledge required to tap into these unique markets effectively. This is where 'Program Managers' step in as essential partners in the insurance industry.

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#### THE ADVANTAGES OF FACE-TO-FACE CLIENT MEETINGS IN A POST-COVID WORLD

The business world underwent a radical transformation in the wake of the COVID-19 pandemic. Remote work, virtual meetings, and digital communication tools became the norm. In this blog, we will explore the enduring importance of in-person client meetings and why they remain essential to building strong business relationships in a post-COVID world.

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#### MASTERING INSURANCE PRODUCT FILINGS: YOUR PATH TO PRECISION AND EFFICIENCY

Improving efficiency in state filings is becoming increasingly important for insurance companies in today's competitive and regulatory-intensive landscape. Streamlining the filing process reduces operational costs and expedites product time-to-market, allowing companies to capitalize on market opportunities faster.

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#### HOW TO NAVIGATE LICENSING FOR INSURANCE STARTUPS

Navigating the world of insurance licensing can be daunting, especially for insurance startups. A non-negotiable foundation for compliant and successful insurance operations involves obtaining and maintaining proper licenses. This article outlines the complexities of insurance licensing and provides insights from our team of experienced compliance professionals to help your startup thrive.

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### SPECIAL ANNOUNCEMENTS

#### Business Insurance - World Captive Forum 2024

The World Captive Forum is on January 24 -26th at JW Marriott Orlando in Florida. This forum will provide the high-caliber educational content and meaningful networking opportunities this event is known for.

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#### Welcoming Our New Team Members

We are thrilled to announce that we have new team members who have joined Perr&Knight.

**Join us in welcoming:**

Arnold Lev, Jr. Programmer

Raymond Proctor, Jr. Programmer

Atul Gautam, Statistical Analyst  
Jill Klesta, Statistical Analyst  
**We are celebrating two promotions:**  
Jensen Miers, Software Developer Coordinator  
Sasa Gavrilovic, Senior Actuarial Consultant  
[MEET OUR TEAM >](#)

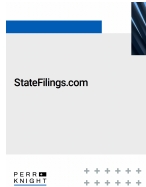
## HELPFUL RESOURCES



### A&H Product Planning 2024

Whether you are planning to enter, expand, or update your supplemental Accident and Health or travel insurance products in 2024, now is the time to get started.

[DOWNLOAD THE GUIDE](#)



### StateFilings.com – By the Numbers

- 19 Years in Use
- 8 Years Licensed to Insurance Carriers
- 3 of Top 10 and 8 of Top 40 P&C Carriers License StateFilings.com
- 1,000,000+ Filings Processed on StateFilings.com
- 20% of All P&C Filings Submitted Through SERFF in 2022 Were Processed Using StateFilings.com

[DOWNLOAD THE GUIDE](#)



### From Concept to Reality

Whether you're an established carrier or you are entirely new to the insurance market, Perr&Knight is your first stop and primary resource to convert your idea into a competitive, compliant and profitable product.

[DOWNLOAD THE GUIDE](#)



### Perr&Knight Compliance

This guide will help you understand how to minimize or limit damages to property and casualty insurance entities with Perr&Knight's compliance & operational assessments / training ("COAT") services.

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### Product Expansion

Global market instability and fierce competition are prompting insurers to consider product expansion as the primary driver of profitability. In order to increase revenue and improve market positioning, insurers must expand existing product portfolios to encompass new lines of business, geographies and distribution channels.

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## WE ARE HIRING

We encourage independent thinking and creative problem-solving in a supportive environment where your skills can shine. Browse our list of open positions and submit your resume today.

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## ABOUT PERR & KNIGHT

Founded in 1994, Perr&Knight provides insurance consulting and software solutions to the property & casualty and accident & health industries. Services include actuarial consulting, product development, insurance policy and forms consulting, regulatory compliance, state filings, licensing, technology consulting, statistical reporting, data services, and predictive analytics.

Metro Area, and Cincinnati, and more than 140 insurance professionals including over 30 credentialed actuaries, Perr&Knight is among the largest independent actuarial and insurance consulting firms in the United States.

Visit our website: [www.perrknight.com](http://www.perrknight.com)